

**Paper for AGM: FEES 2020/21**

The 2016 AGM, endorsed by subsequent AGMs, agreed that the EBU should aim to generate a small surplus over a 4-year cycle on its business-as-usual income and expenditure to enable it to invest in one-off activity (eg new IT, improved equipment, etc). We noted that our costs (mainly wages) will over time rise in line with wages in the economy, which tend long-term to rise at around RPI+1% over the longer term, so over the same period, taking account of efficiencies and economies, we should expect fees to rise at around or a little below RPI. RPI is 2.6% at the time of writing and expected to remain close to this level for a few months.

Taking into account savings from moving the diary to opt-in and other economies/changes, with increases in fees at or around inflation we are projecting a small loss, well within a margin for error for this longer range projection. But this does critically depend on UM receipts holding steady, in line with results over recent months. This projection also includes the idea floated and supported at last year's AGM to provide a level playing field for County UM sessions by removing their concession of a 50% discount of the UM standard rate from 1<sup>st</sup> April 2020.

Taking all this into account the proposals for April 2020 are set out below:

Membership Subscription: £0.40 (Last year: £0.39)

Direct Membership UK: £32 (£ 31)

Direct Membership O/S: £41 (£39)

Club affiliation fee, via County: £27 (£26)

Licensed Club and County Events: £2.20 (£2.16) per table

Licensed Charity Events (including multi-venue): £1.96 (£1.92) per table

Non-charity multi-venue simultaneous events: £6.20 (£6.08) per venue

Blue Point events: £2.84 (£2.76) per table

County green-pointed events; £8.20 (£8.00) per table

Beginner/improver events: £0.80 (£0.76) per table.

Annual licence for tour operators: £55 (£52)

Online Monthly submission £0.60 (£0.58) per person including VAT.

Events run by non-affiliated organisations (eg holidays): £2.68 (£2.60) per table

NOTE: University Affiliation fees remain unchanged at £5; there is no charge for affiliation fee for schools.

**Jerry Cope**

**Treasurer**

November 2019